



# JOCHEN KLEIN

Senior Interim Manager

Transformation & Project Leadership Expert

## Contact

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Personal Business Profile in January  
2025

# Overview

Experience	28 years of global leadership, 26+ projects since 2009
Sectors	Automotive, Medical Technology, Industry
Expertise	Transformation, Crisis Management, Industrialization, Project Managment
Roles	CCO, Vice President, Senior Program Lead
Reach	15+ countries: USA, China, EU, and more
Impact	Visionary leadership meets hands-on execution for operational success

## Core Competencies

- Program & Project Management
- Industrialization & Product Launches
- Crisis Management & De-Escalation
- Business Process Optimization
- Global Team Leadership
- Lean & Agile Methodologies
- E-Mobility & High-Voltage Systems
- QA Process Implementation
- Cross-Cultural Collaboration

As a strategic business leader with expertise in transformation, crisis management, and corporate restructuring across global markets this are my core values and beliefs.

- Respect & Appreciation
- Excellence & Leadership Strength
- Sustainability & Stability
- Avant-Garde & Innovation
- Partnership & Network
- Responsibility & Mindfulness

# Professional Experience

## Senior Interim Management & Consulting

**Mandates:** Delivered **26+ projects** spanning automotive (e.g., BMW, Porsche), medical technology/pharma (e.g., B. Braun, Zeiss), industry, certification & consulting (e.g., TÜV SÜD), and sanierung & transformation, with a focus on task force leadership across **15+ countries** (USA, China, EU, Korea, Sweden, etc.).

Over 11 years, led **18 high-impact projects**, managing multi-million budgets and global teams to launch innovative products (e.g., Audi PPE batteries, Porsche V4Drive), achieve regulatory compliance (e.g., MDR for 78 Zeiss products), and resolve crises (e.g., BMW escalations cut by 50%). Delivered operational turnarounds (e.g., REBO A-supplier status) and secured €20M+ in new contracts (e.g., Tristone).

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### Senior PMO & Project Lead, VARTA Microbattery GmbH | Sep 2023 – Jan 2025



- Directed PMO and supplier coordination for €50M+ gigafactory transition in Ellwangen and Nördlingen.
- Launched V4Drive energy storage solution for Porsche, achieving production readiness 3 months ahead of schedule.
- Led task force for quality/data management and special projects, ensuring Chinese supplier equipment availability.

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### Director of Product Introduction, Northvolt ETT | Jun 2024 – Oct 2024



- Industrialized 6 production lines for Audi PPE battery systems in Skellefteå, Sweden, managing multicultural teams and Chinese suppliers.
- Implemented QA gateways, stress testing, and validation, securing B-sample approval on time.
- Developed Lessons Learned framework, enhancing supplier capability and process stability.

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### Global Senior Program Manager, Maquet GmbH (Getinge) | Feb 2023 – Dec 2023



- Led task force for Bioline product remediation across Hechingen, Antalya, and Rastatt, reducing complaints by 40% via usability redesign.
- Coordinated TÜV SÜD approvals in USA and Turkey, managed packaging/process validation, improved lead times by 15%.

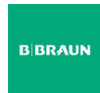
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### PMO & Project Lead, Karl Storz SE & Co KG | May 2022 – Jul 2023



- Oversaw regulatory remediation program in Tuttlingen (+China scope), enhancing process usability and customer claims management.
- Organized town halls, led pulse-check surveys, and prepared FDA compliance for USA product approvals.

## Global Project Lead, MDR Transformation, B. Braun SE | Aug 2021 – Dec 2022



- Managed MDR compliance for 6 global projects, leading 4 teams (R&D, RA, QM, production) across Hungary and Vietnam.
  - Passed TÜV audits with zero non-conformities, cut certification timelines by 25% via streamlined workflows.
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## Global Product Launch Lead, Tristone Flowtech | Oct 2021 – Jun 2022

- Coordinated BMW fluid system launch in Poland and France, resolved CEO-level escalations, restored A-supplier status.
  - Secured €20M in new contracts, introduced BPI Gateway process, improving launch efficiency by 35%.
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## Project Lead, Waldaschaff Automotive GmbH | Oct 2020 – Nov 2021



- Led BMW/Porsche Taycan battery tray launch, managed industrialization and supplier coordination for production start.
  - Resolved technical gaps, delivered Note 1 bemusterung, coached team in leadership/project management.
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## Senior Global Project Lead, MDR, Carl Zeiss Meditec AG | Aug 2019 – Nov 2020



- Implemented MDR for 78 products (electronics, lasers, optics) in Oberkochen, ensuring full compliance and sales readiness.
  - Developed gateway processes and BPM, led global team to meet 2020 regulation deadlines.
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## Task Force Leader, AGP Glass/Webasto (BMW i20) | Jun 2019 – Sep 2019



- Coordinated industrialization of BMW i20 Skylounge roof in South Korea, Peru, and Germany, met timing goals.
  - Harmonized multicultural supplier teams, optimized processes for automotive readiness.
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## Global Project Lead, MDR/IVDR, TÜV SÜD | Jan 2019 – Jun 2019

- Rolled out MDR/IVDR certification processes globally from Munich, led 13 agile sub-projects.
- Conducted gap analysis, workshops, and audits, achieved notified body status for medtech clients.

## CCO & Director Sales/PMO, REBO Lighting & Electronics | Jan 2018 – Feb 2019



- Turned around sales, PMO, and R&D in Eisenach, achieved A-supplier status with VW, won Tesla/NIO contracts.
- Restructured organization, reduced costs, relaunched aftermarket business globally.

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## Senior Task Force & KAM Lead, Hutchinson GmbH | Apr 2017 – Feb 2018



- Managed Daimler BR\_167 fluid systems across Mexico, USA, Italy, Poland, Serbia, and Mannheim.
- De-escalated 134 components, coordinated logistics and alternate suppliers, improved bemusterung outcomes.

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## Senior Technical Project Lead, QUIN GmbH | Nov 2016 – Apr 2017

- Developed VW Touareg interior components (6 wood decor parts), coordinated suppliers in Romania/Mexico.
- Led design, production, and bemusterung phases, met VW Bratislava standards.

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## Senior Program Manager, Inalfa Roofsystems | Feb 2016 – Oct 2016



- Led Porsche/BMW roof system projects in Slovakia, managed 6 projects and resolved OEM escalations.
- Oversaw Tier 1–2 supplier triangle, ensured program delivery across multi-site teams.

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## Senior Program Manager, Megatech Industries | Jul 2015 – Mar 2016



- Managed BMW G3x interior systems across Spain, Germany, and Czech Republic, turned crisis into operational success.
- Led 20-person team, coordinated 40 components and external partners, achieved SOP compliance.



## Vice President, Business Process Management, Getrag (Magna) | Jul 2014 – Jul 2015

- Built global BPM framework, led 32 team members, implemented mindful process management worldwide.
- Trained teams, rolled out code of conduct, established business information center (KI/IT).



## Global Program Manager, Webasto Roof & Components | Sep 2012 – Sep 2014



- Launched VW Passat/Skoda roof systems in Romania and China, optimized MQB/PAD production processes.
- Managed €multi-million budget, led 18-person team, achieved SOP across prototype to series phases.

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## Global Program Manager, BorgWarner Turbo Systems | Jan 2012 – Feb 2013

BORGWARNER

- Led GM powertrain turbo development (EU6), raised profitability by 30% via pricing roadmap (€32/part).
- Coordinated 15-person team, optimized BOM and assembly, reported directly to CEO.

## Earlier Career Summary | 1997 – 2013

- Held diverse leadership roles across automotive and medtech sectors at companies including **Freudenberg (1997–2001)** as Product Marketing Manager and Key Account Lead for BMW, managing €21M–€35M in annual revenue; **Georg Fischer (2001–2005)** as Key Account Manager for VW and Sales Lead, overseeing €21M–€72M revenue and building global KAM operations in Wolfsburg; and **Honsel (2005–2007)** as Global KAM for Audi/BMW, driving €58M in sales with an 8-person team.
- Contributed to other firms such as **Austria Druckguss (2009–2010)**, where I led sales/marketing for Daimler and Porsche, achieving €32M revenue and new client wins (e.g., AMG); **Schreiner Group (2009–2010)**, regaining €5M Daimler business through quality-focused KAM; **Gore Medical (2008–2009)**, directing €8M medtech sales in Austria; **Kittel Supplier (2008)**, managing €87M revenue and Daimler product launches; **Cevian Capital (2008–2009)**, conducting M&A screenings; and **SCS Toolmaker (2008)**, enhancing €350M firm's process performance in plastics development.
- Oversaw sales, marketing, product development, and task forces for clients like BMW, VW, Daimler, Audi, and Porsche, collectively managing €350M+ in revenue across 15 years, with a focus on strategic growth, customer acquisition, and operational leadership.

## Entrepreneur Projects

### Hatoro Foundation LLC | Feb 2017 – Present

- Founded to promote mindfulness and social projects via "Mind the GAP" workshops and "Club of Awareness" roundtables.
- Developing "Golden Hind Club 2029" platform to enhance human consciousness and cultural connectivity.

### Faust-Eins | Jan 2015 – Present

- Provides interim management, training, and keynote speaking focused on "Achtsamkeit im Business" (mindful business).
- Offers "Conscious Leadership" and "Get Rid of the Box" methodologies to inspire innovative business approaches.

# Education

**Dipl. Betriebswirt (FH), Business Administration**  
Fachhochschule Pforzheim | 1991 – 1997

## Individual Skills

- **Speaker & Referent:** Delivered talks on "Bewusste Unternehmensführung" (conscious leadership), "Achtsames Interim Management," and "Business Process Management der etwas anderen Art."
- **Coaching & Training:** Certified GROWTH® Trainer (Freudenberg), trained in Martin Limbeck sales methods, KVP Manager (Six Sigma), and Lessons Learned moderation.
- **Screening:** Experienced in HGB Unternehmensscreening, audit preparation, and sanierungsgutachten (restructuring reports) with certification bodies.
- **Risk Management:** Expert in ISO 31000 compliance, Spice/ISO TS16949, IATF Audit 2018, and MDR/IVDR medtech regulations.
- **Technical Expertise:** Knowledge in e-mobility (batteries, anlagen), lightweight construction, aluminum casting, plastics, motor technology, transmissions, and medtech systems.

## Multimedia Skills

- **Proficient in:** e-Commerce, Social/Industry Networking, Windows Office, Apple, SharePoint, MS Teams, Skype, Webex, Zoom, MS Project, PEM IT, Jira, SAP, Lotus-Note, KVS-System (VW), CAD (Catia V5, UG, IGES, ProE, Magma), PEP 4.0, PLM, BIC, B. Docs.

## Personality & Strengths

- **Strengths:** Entrepreneurial thinking, making the invisible visible, analytical/strategic foresight, authentic leadership, mediation, and mission control organization.
- **Social:** Emotionally intelligent, impulsive freethinker, team motivator, culturally connective, passionate, and fair—focused on sustainable, high-quality outcomes.

## Languages

- German (Native), English (Fluent), French (Basic), Italian (Basic), Spanish (Basic)

## Certifications

- Six Sigma (Honsel/BorgWarner), ISO 31000 Risk Management, MDR/IVDR Compliance