

Barrett Brock

Sales Professional

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☎ (936) 777-2214
📍 Houston, TX

Proactive professional who possesses a drive for growth, knowledge, and efficiency. Has three years worth overseeing and managing a team of employees, running operations, and the ability to be coachable and dependable. From education to on-the-job experience, I effectively possess a well-rounded foundation that helps to not only place an emphasis on personal development but also that of the organization/team. Proficient in CRM, American Sign Language, Customer Satisfaction, Employee Supervision, Analytical Thinking, Data Management, Excellence People Skills, and Verbal Communication.

SKILLS

Leadership
Communication
Problem-solving
Time Management
Analytical Thinking
CRM
Conflict Resolution

LANGUAGES

English
American Sign Language

EDUCATION

University of Houston September 2021 - May 2024
Houston, TX

Bachelors of Arts in Corporate/Organizational Communications

- GPA 3.47
- The Program for Excellence in Selling
 - The nation-leading sales program where I will graduate with over 225+ live hours worth of sales experience and training
 - Responsible for 20 players in attendance of the PES Open and exceeding 260% of personal quota
- Top Spinner Award
- Extracurricular Activities:
 - American Sign Language Society
- Organizations:
 - Tau Kappa Epsilon (TKE)

Austin Community College August 2020 - May 2021

Austin, TX

Completed coursework towards Communication Studies

Lone Star College August 2019 - May 2020

The Woodlands, TX

Completed coursework towards Communication Studies

WORK EXPERIENCE

TAU KAPPA EPSILON – St. Jude Chair August 2023 - PRESENT

- Continued support of the nation-leading Tau Kappa Epsilon chapter over the last five years where total donation has exceeded \$200,000
- Strategized new and innovative ways to raise funding for beneficiaries, raising over \$22,000 and seeing 11% growth under my leadership

Chipotle Mexican Grill – Service Manager June 2021 - June 2022

- Managing 5-9 employees to oversee that appropriate tasks are being done in a timely manner
- Oversaw hiring and training procedures for over 10+ new personnel to confirm smooth onboarding
- Effectively building, retaining, and networking with customers to establish trusted relationships and retention of consumers during shifts producing revenue of anywhere from \$3,500-\$5,000+

Cava/Zoës Kitchen – Shift Lead October 2020 - June 2021

- Managing 5-9 employees to oversee that appropriate tasks are being done in a timely manner
- Oversaw hiring and training procedures for over 10+ new personnel to confirm smooth onboarding
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