Pangolin Investment Management

Pangolin Asia Fund April 2012 NAV

As at the 30th April 2012 the NAV of the Class A shares of the Pangolin Asia Fund was US\$313.01 net of all fees and expenses, up 3.18% from US\$303.35 in March. Please see the table at the end of this letter for further detail.

As of today, the fund is just about 84% invested with the split being approximately as follows:

Indonesia 31% Malaysia 38% Singapore 18% Thailand 13%

No names I'm afraid but details of the individual holdings are always available to investors on request.

Overview

In what was a bit of a soggy market, the fund's largest three holdings all had appreciable gains. We estimate the fund's weighted 2012 PE to be about 8x with a yield of close to 5%.

Outlook

Whenever I recommend a book or a film to anyone they've invariably read/seen it (and the sequel). Nevertheless, if I'm not the last person on the planet to have watched (and it came out in 2005 so I probably am) **Enron: the Smartest Guys in the Room**, I suggest you make an attempt to get a copy. The strong lesson is that it doesn't matter how much an investment is making you; if you can't understand it, sell it.

I'm in Los Angeles just now and was planning to use this afternoon writing a long and thoughtful piece on value investing in emerging markets. Fortunately for you I was distracted by the Getty Museum, so no 3,000 word waffle this month I'm afraid.

James Hay 9th May 2012

I don't like to discuss stocks publicly but I am always happy to talk to existing investors and those interested in the fund. If you have any questions, concerns, ideas, or just fancy an argument, please get in touch.

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Year	Details	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2012	Nav	290.78	311.15	303.35	313.01									- 15.18%
	% chg	7.00%	7.01%	-2.51%	3.18%									
2011	Nav	261.86	258.03	271.83	283.00	290.51	291.75	310.23	289.05	260.46	278.31	269.95	271.75	0.85%
	% chg	-2.82%	-1.46%	5.35%	4.11%	2.65%	0.43%	6.33%	-6.83%	-9.89%	6.85%	-3.00%	0.67%	
2010	Nav	201.91	205.09	213.68	227.44	213.93	227.45	234.62	238.78	253.28	258.37	260.53	269.47	37.58%
	% chg	3.08%	1.57%	4.19%	6.44%	-5.94%	6.32%	3.15%	1.77%	6.07%	2.01%	0.84%	3.43%	
2009	Nav	95.67	96.38	98.12	133.22	145.25	151.32	159.71	167.99	173.21	174.49	182.60	196.87	95.34%
	% chg	-4.59%	0.74%	1.81%	35.77%	9.03%	4.18%	5.54%	5.18%	3.11%	0.74%	4.65%	7.27%	
2008	Nav	157.49	156.55	150.63	154.03	146.18	136.23	132.58	125.09	113.55	90.36	85.98	100.27	-38.81%
	% chg	-3.89%	-0.60%	-3.78%	2.26%	-5.10%	-6.81%	-2.68%	-5.65%	-9.23%	-20.42%	-4.85%	16.62%	
2007	Nav	136.43	140.75	144.17	153.68	157.9	159.36	159.56	150.23	158.13	163.17	160.72	163.86	27.19%
	% chg	5.90%	3.17%	2.43%	6.60%	2.75%	0.92%	0.13%	-5.85%	5.26%	3.19%	-1.50%	1.95%	
2006	Nav	104.53	106.09	109.42	116.62	108.82	106.34	107.96	110.76	112.41	117.94	125.81	128.83	31.74%
	% chg	6.89%	1.49%	3.14%	6.58%	-6.69%	-2.28%	1.52%	2.59%	1.49%	4.92%	6.67%	2.40%	
2005	Nav	99.24	99.37	97.77	98.86	96.77	97.05	100.14	94.9	96.99	97.05	96.14	97.79	-2.57%
	% chg	-1.13%	0.13%	-1.61%	1.11%	-2.11%	0.29%	3.18%	-5.23%	2.20%	0.06%	-0.94%	1.72%	
2004	Nav												100.37	
	% chg												0.37%	

Best monthly return Worst monthly return Maximum drawdown 35.77% -20.42% -47.53% % of positive months Annualised return 69.66% 16.63%