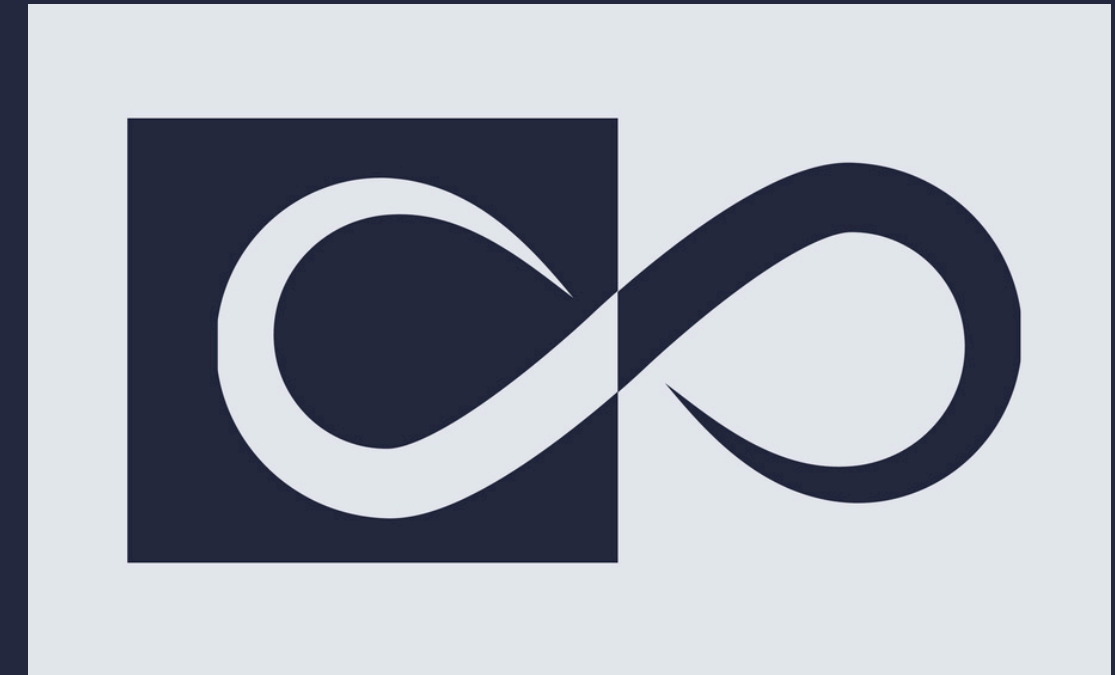


UNLOQ GROWTH

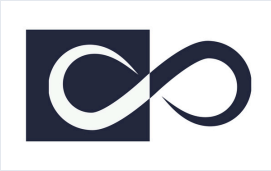
COACHING, WORKSHOPS & KEYNOTES FOR LAW FIRMS

Filling the Void in Specialised
Coaching, Workshops & Keynotes
for Law Firms



"Patrick's expertise impresses."

—Oliver Kaltner, CEO of Cherry SE and former
CEO of Leica AG

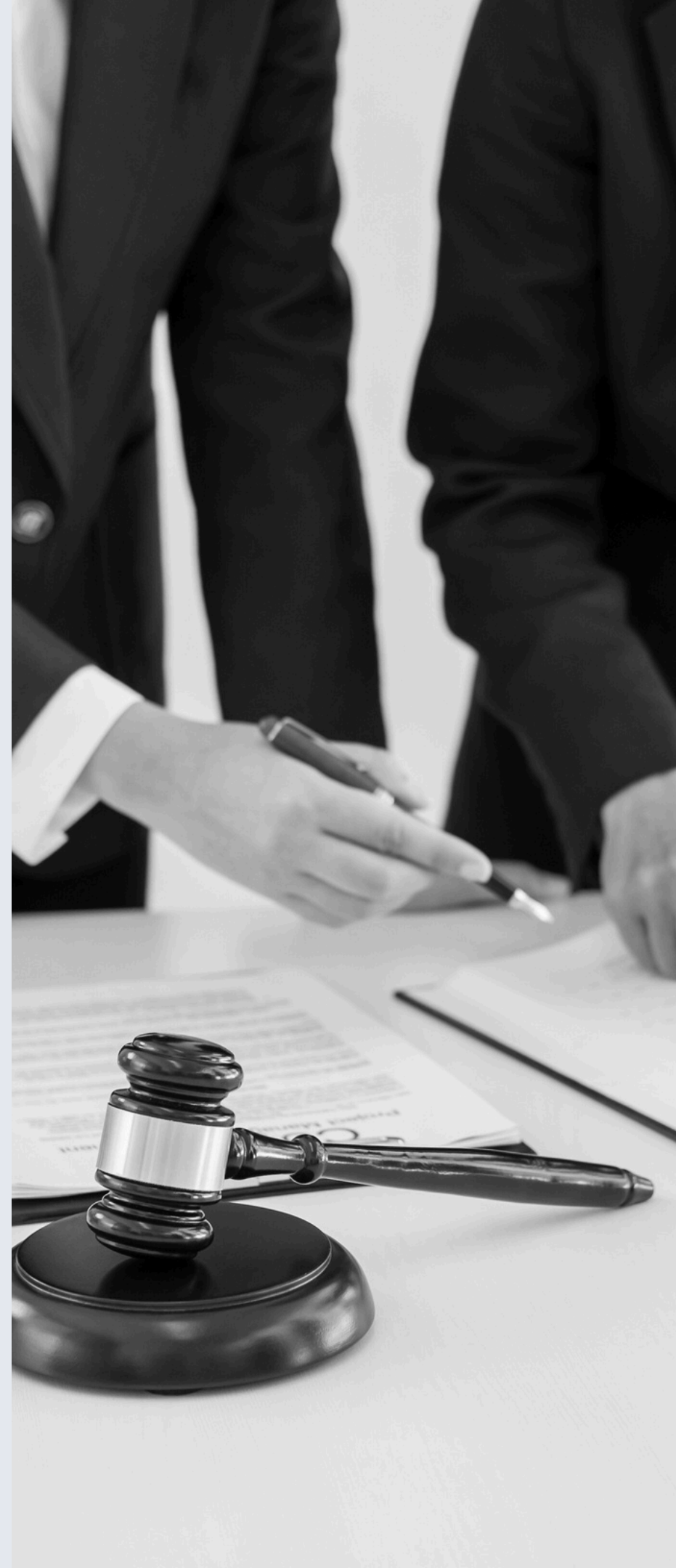


THE EVOLVING LEGAL LANDSCAPE

Everything Remains Different

Law firms navigate a dynamic and competitive landscape, contending with evolving technological advancements like artificial intelligence (AI), correspondingly evolving client expectations, intensifying competition, and the challenges of meeting the expectations of the new generation of lawyers.

In the midst of these dynamic developments, it's essential for law firms not just to adapt to these changes, but to create a culture that views these changes as opportunities to grow and in which young lawyers develop into "rainmaking" equity partners. This is where Patrick's workshops and coachings steps in.



*"It's been a while since we
discussed so openly and
engagingly."*

*—Law firm partner in a team-
building workshop*



FIRSTHAND KNOWLEDGE OF THE LEGAL PROFESSION

Dr. Patrick Flesner, LL.M. oec. MBA (INSEAD)

Patrick Flesner started his career as an associate at Freshfields Bruckhaus Deringer, became a partner in renowned German business law firms, transitioned into a senior executive position at METRO Group, and invested successfully into high-growth businesses as a partner at the venture capital growth fund LeadX Capital Partners.

As a former attorney and law firm partner, Patrick possesses an intimate understanding of the legal profession, the industry's intricacies, and the challenges emerging and new partners face when it comes to business and leadership development.

Having navigated the legal landscape firsthand, he recognises the importance of creating and executing ambitious business cases as well as the dual role that lawyers often assume – leading their teams, practice groups, and offices in a vertical leadership setting, while also guiding their peers without formal authority to do so (Peer Leadership).

"I truly valued Patrick's mentorship and coaching as well as his fun approach to work."

—Maia Korradi, Omnes Capital





COACHING

Growth Mindset Leadership Coaching

Patrick is a “Certified Gallup Strengths Coach” specialising in coaching lawyers at the intersection of business development and leadership.

Unlike traditional coaching, which focuses solely on asking guiding questions, or consulting that primarily dispenses advice, Patrick pioneers a distinct blend of coaching, consulting, and mentoring. If coaching is what you need, expect targeted questions that lead you to your own answers. If explicit guidance seems more beneficial, count on Patrick for pointed recommendations.

Ultimately, Patrick doesn't merely see himself as your coach. In his eyes, he serves you as your trusted partner, fully committed to both your personal and professional growth.



Business Development

Coaching and workshops that help senior associates and (salary) partners build thriving businesses.



Team Development

Coachings that turns groups of lawyers and entire partnerships into cohesive, thriving teams.



From Partner to Rainmaker

Coaching that helps already successful partners make the leap from partner to rainmaker.



Leadership Development

Coaching that helps partners effectively lead teams, practice groups, offices, peers, and firms.



WORKSHOPS & KEYNOTES

Engaging, Inspiring & Practical

Patrick provides workshops for lawyers about business development, leadership, negotiation dynamics, private equity and venture capital, offering legal professionals a comprehensive toolkit for personal and professional development. By focusing on the business side of these topics, these sessions provide lawyers with actionable strategies to enhance their advisory roles, cultivate stronger client bonds, and propel their practices forward.

Recognized as a Top 100 Entrepreneur and Keynote Speaker, Patrick also provides entertaining keynotes that engage, inspire, and provide practical insights into the multifaceted world of leadership, culture, change, and business growth.

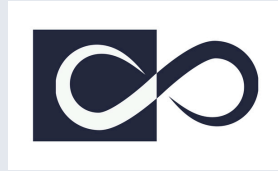
"Patrick's keynote was a hit – full of energy and smooth storyline to follow."

—Harri Talin, Partner at CIVITTA



"A true leadership expert and visionary in his field, Patrick Flesner conquered the TEDx AUBG's stage and inspired us. His TEDx talk left a lasting impression on our audience. We consider ourselves fortunate that we had the chance to hear him speak."

—Margarita Arsova, President TEDx AUBG



PUBLICATIONS

Insightful Leadership Literature

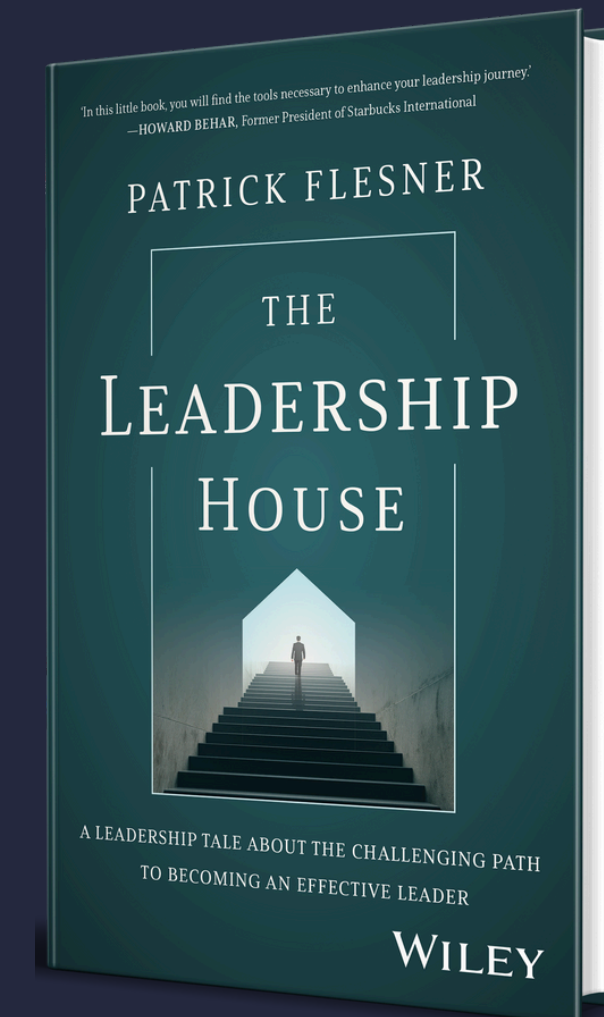
Embarking on the journey of business and leadership development can be a challenging process, yet it is one that can be greatly enhanced through insightful literature.

Patrick's books "FastScaling" and "The Leadership House" as well as the articles he writes for *I by IMD*, *MIT Sloan Management Review*, and *Inc. Magazine* provide a thoughtful and enriching resource for this journey.

You can read more about Patrick's publications and download his relevant *Inc. Magazine* articles "Lead Your Law Firm to Success" and "Peer Leadership" at www.unloggrowth.com.

"In this little book, you will find the tools necessary to enhance your leadership journey. Thanks Patrick for giving us such a gift."

—Howard Behar, former president of Starbucks International



"Great storytelling alongside with the simultaneous communication of facts."

—Gisbert Rühl, former CEO of Klöckner & Co SE



CONTACT



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